



TESCO TotalProduce Let's Grow Together Waitrose

Massive thanks to our main sponsors for their generous support

The challenge Advertising campaign Social media campaign Schools' programme Impact Your schools What next?



Of parents struggle to get their kids to eat vegetables²

¹NDNS 2016-2019 ²You Gov 2021

Only 35% of children want to eat more vegetables?

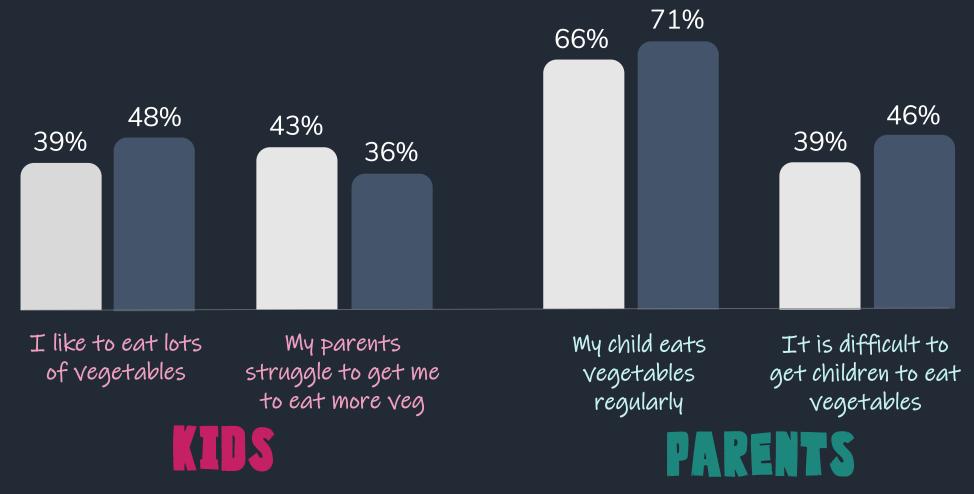
eat less than one portion/day1

29%

89% Don't eat enough vegetables1

HOUSEHOLD INCOME

These challenges are even more pronounced in lower income families



Under £30K household income vs Over £30k household income

You Gov om behalf of Veg Power & ITV 2021

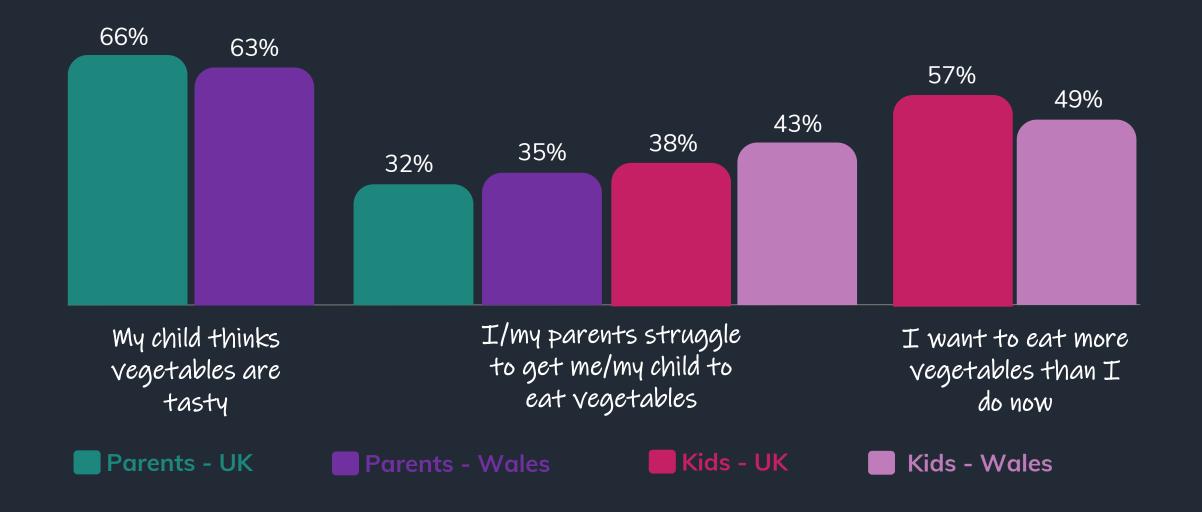
LIKING VEGETABLES

Family survey 2021



Family survey 2021

ATTITUDES





We use advertising and communications to inspire kids to vegetable loving habits they will keep for life, and in turn share with their children.

In 2019 ITV and Veg Power partnered to create *Eat Them to Defeat Them*. In 2020 Channel 4 and Sky Media joined our multi-awardwinning campaign and our schools' programme reached 1,500 primary schools: that's 425,000 kids! They loved it and much veg was defeated. <u>Click for the full report.</u>

This year *Eat Them to Defeat Them* chapter 3 was our biggest and most ambitious campaign yet.



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PREPARE FOR BATTLE

Introducing a daring new advert created by adam&eveDDB





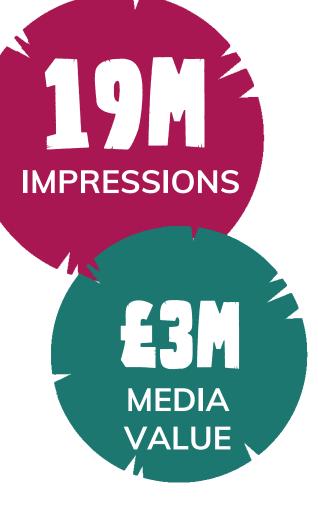
Created by adam&evedDB*

TY ADVERTISING

Led by a huge advertising campaign donated by our partners

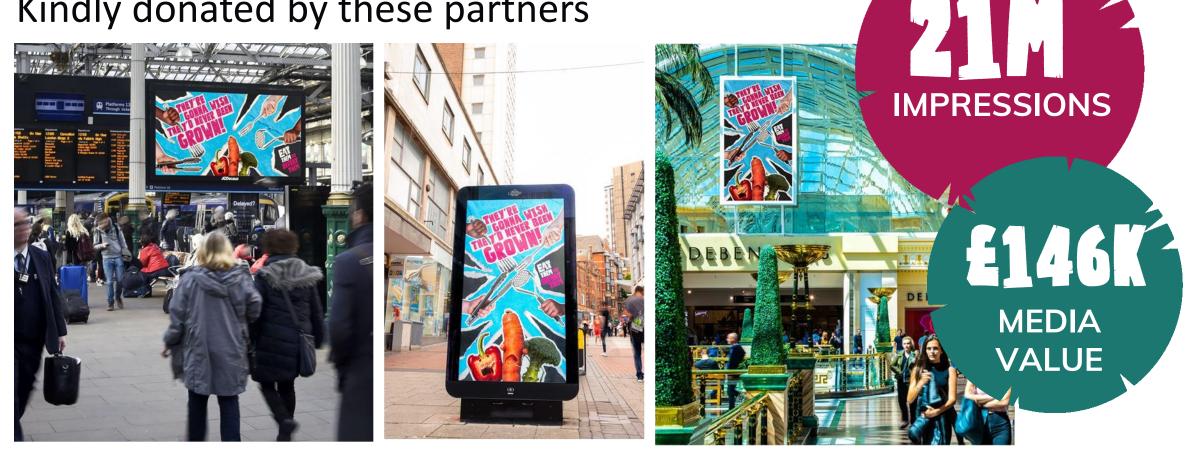
itv





+ OUT OF HOME ADVERTISING

Kindly donated by these partners



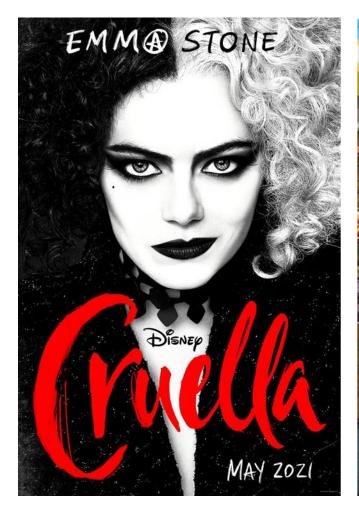






+ CINEMA ADVERTISING

Kindly donated by Pearl & Dean





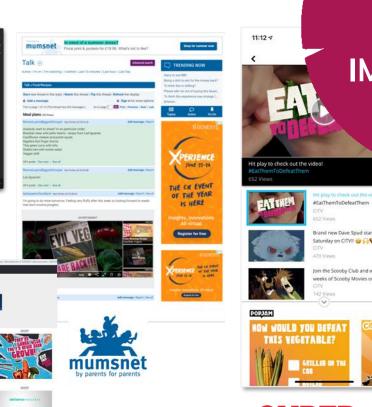


+ ONLINE ADVERTISING

Kindly donated by these partners



LAD BIBLE



IMPRESSIONS

MEDIA

VALUE

12310

ショッ

+ PRESS ADVERTISING

Kindly donated by these partners



The Daily Telegraph



Daily Mail





MEDIA CAMPAIGN SUMMARY



Media planning kindly donated by **ESSENC**

The vegetable sound effects.





...were all recorded.....

by celebrity supporters.





PRESS COVERAGE

The campaign was well covered by the press

Grunting Amanda Holden takes on new role - as a tomato - for ITV

AMANDA Holden has joined a number of celebrities to to morph into evil vegetables for a new ITV campaign.

By SOLEN LE NET 13:43, Sat, May 29, 2021 | UPDATED: 13:58, Sat, May 29, 2021







TV > TV News > Amanda Holden

Amanda Holden and Giovanna Fletcher among celebs starring in new campaign to get kids to eat their veg

The Britain's Got Talent judge and the I'm A Celeb star have voiced a tomato and a stick of broccoli respectively in an action packed new advert designed to get kids eating more veg



Though Beetroot's identity remains a close-guarded secret, their veggie-themed costume was inspired by ITV's Eat Them to Defeat Them campaign, which sees celebs including Amanda Holden and Ranvir Singh lend their voices to evil veggies that must be vanquished by the nation's children.

It is part of a wider campaign to get kids eating more vegetables.

FirstNews



EDITORIAL SUPPORT Extensive editorial support from ITV





James Martin's Saturday Kitchen Sunday Best



This Morning



ITV Regional News

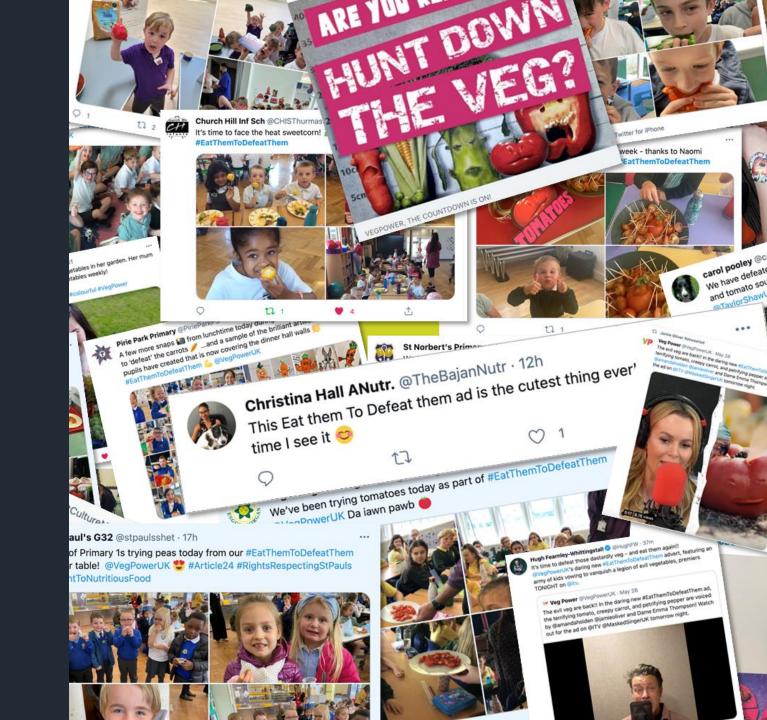






The Masked Dancer

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SOCIAL MEDIA SUPPORT Sam & Mark lead the rally cry to the kids



Watch them on our YouTube channel



SOCIAL MEDIA

Chefs, families and schools were fired up on social

May – July 2021

1,300 accounts posted our hashtag

13m social media accounts reached with 2 average opportunities to view each

Since campaign launch in January 2019

11,800 accounts have supported our hashtag

67.8m social media accounts reached with 10 average opportunities to view

#EATTHEMTODEFEATTHEM

The challenge Advertising campaign Social media campaign Schools' programme Impact Your schools

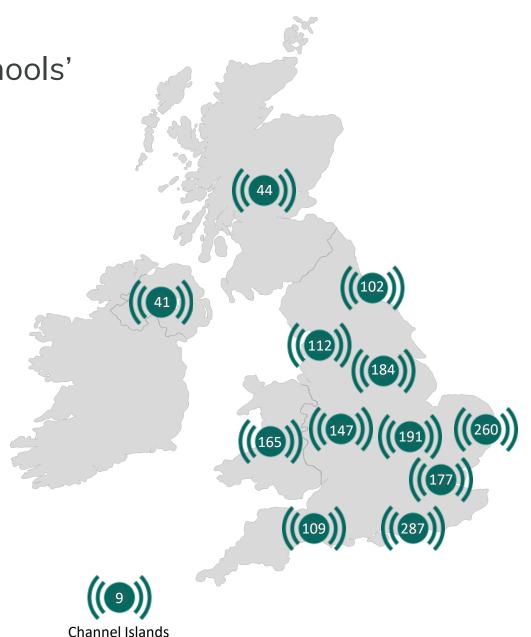
What next?



SCHOOLS CAMPAIGN

The Eat Them to Defeat Them primary schools' programme encourages kids to try new vegetables in school

1,828 primary schools235 local authorities467,518 pupils



OUR PARTNERS IN WALES







Llywodraeth Cymru Welsh Government

Official sponsor of our schools' programme in Wales

Kindly providing delivery and logistical support Sponsor of our schools' programme evaluation in Wales

SCHOOL RESOURCES



16-page guide for teachers and caterers



Assembly to kick things off



Learning resources helps kids to meet the vegetables Posters to create awareness around the school

Table decorations draw attention in lunch halls

DUAL LANGUAGE RESOURCES





FEATURED VEGETABLES

Each week we featured a different family favourite vegetable



STICKERS Stickers for trying the veg at school



We used them and they worked well

School stakeholders: School survey 2021





My son loved coming home with a sticker because he had eaten his carrots that day. Other days more stickers for trying a pepper. He thought it was amazing.

Jada, parent of 5 yr old boy, New Milton

Fantastic, the children wear them with pride "Vegetable Protectors " the new shield shape is perfect

Christina, School Volunteer, Surrey

We ran out everyday! Great motivator for pupils

Stacey, Teacher, Wales

POSTERS

Posters around the school to build the excitement



These are so colourful. A good talking point.

Maggie, Teaching Assistant, Hull

The children enjoyed the interaction with the leaflets and encouraged them to ask questions about the vegetables. They loved to roar " Eat them to defeat them

Teresa, Supervisor, Northern Ireland

We used them and they worked well

School stakeholders:

School survey 2021



TABLE DECORATIONS

Strut cards to get the decorations started



We used them and they worked well

School stakeholders: School survey 2021



One set was used by the serving hatch, the other scattered around the hall. This was like hide and seek to find the vegetable of the week.

Cathy, School Business Manager, Leicestershire

Children were so excited every week asking what they were tasting that week.

LLinos, Teacher, Wales

TAKE HOME ACTIVITY PACKS

Encourage families to repeat, reward and normalise new veg habits

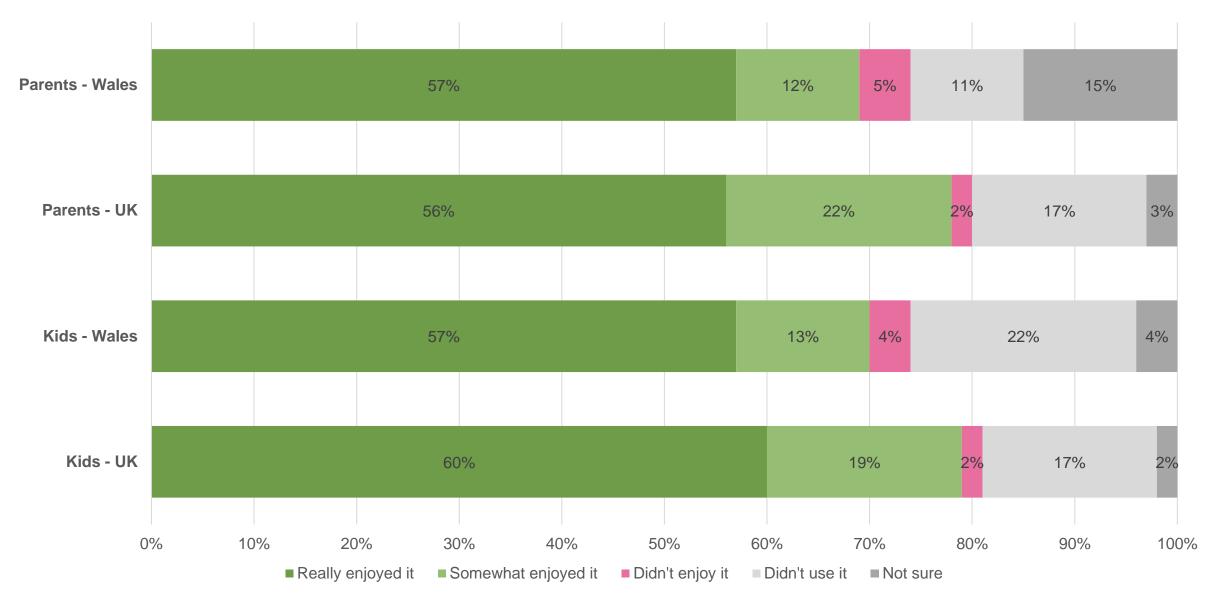


We used them and they worked well

School stakeholders: School survey 2021



ACTIVITY PACKS - REWARD CHARTS Family survey 2021









PARENTS

My son is a very picky eater due to sensory issues, and this program has encouraged him to try vegetables that he hasn't eaten before. I struggle to get him to try new things at home, but the teachers using this campaign have managed to get him to try lots of things. If the campaign can do this for my child then I can't even imagine the success for less picky eaters. Making vegetables fun to eat is an outstanding idea.

Clair, parent of 6 yr old boy, Bridgend

My daughter found it fun and engaging. She doesn't really eat sweet corn and peppers normally but she tried them as they were included in the campaign. She found it fun filling in the poster. My son enjoyed receiving the gift pack with stickers and chart and he asked for the vegetables when we went shopping.

Laura, parent of 4 yr old boy, Broughton

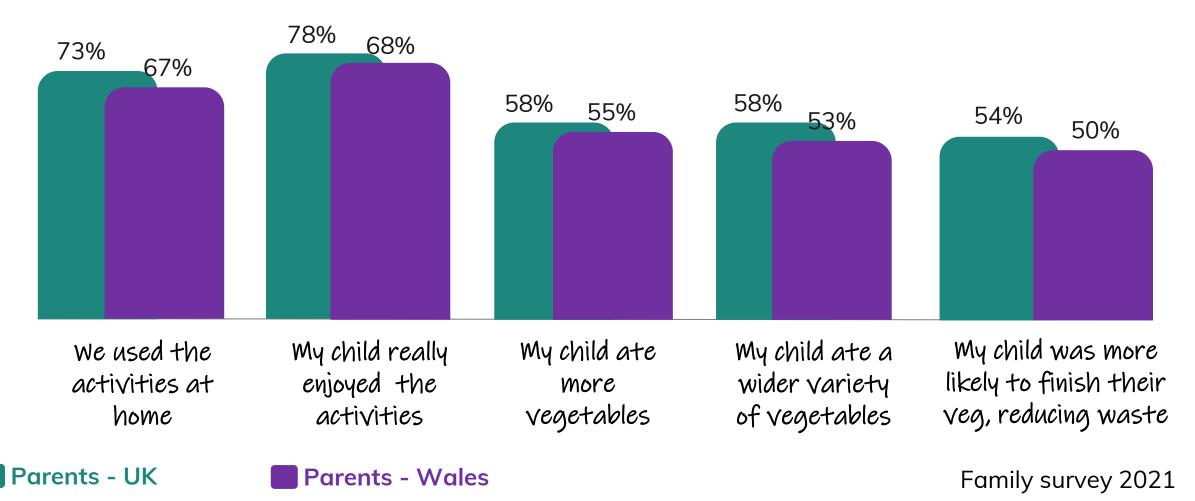
My daughter refuses to try things at home, during this programme she has tried EVERYTHING. It's been wonderful to be told the news at home time.

Natalie, parent of 6 yr old girl, Cefn Glas

My child has been talking about the programme a lot and has been asking for veg with her meals to be healthy.

ACTIVITY PACKS

How much do you agree or disagree with these statements about the activity pack? (strongly/slightly agree)

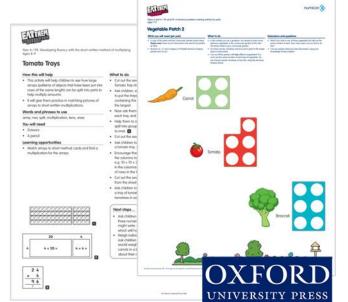


DOWNLOADS

Additional teaching resources available for download



Numicon resources kindly donated by OUP



Loved these and used them to set online homework tasks and encourage engagement from home. Stacey, Teacher, Wales

All the resources are there for you to use. It is easy to integrated into lessons.

Karen, Headteacher, Wales

We used them and they worked well

School stakeholders: School survey 2021



GUIDEBOOKS

Step-by-step guide, ideas and guide to resources





Great for fun ideas. I also used this to show the kitchen staff.

Alison, Health & Well-being Coordinattor, Scotland

Really resourceful.

Tina, PSHE Lead Learning Mentor, Wolverhampton

We used them and they worked well

School stakeholders: School survey 2021



SCHOOL ASSEMBLIES

To kick off the campaign including a special greeting from Sam & Mark





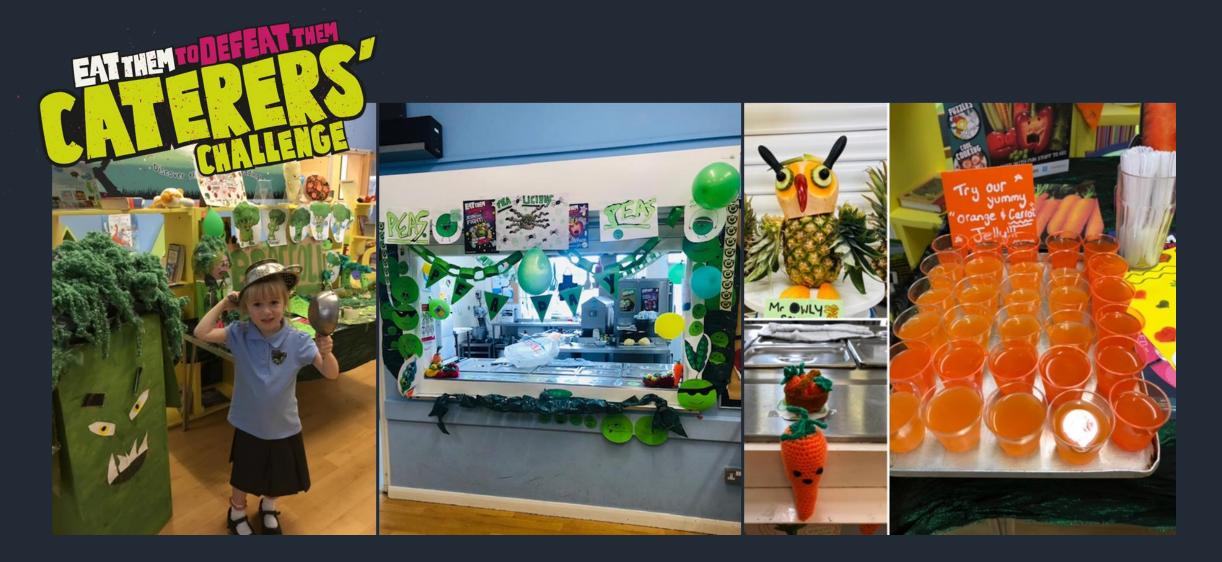




With Prue's support we challenged school catering teams to lay on amazing spreads of vegetable tasters for each week of Eat Them to Defeat Them. These spreads make the veg the hero of lunch and create a perfect opportunity for kids to give them a taste. We 've been shouting about the best and handing out a few cash prizes and certificates to the very best school teams.

With the help of Veg Power you could make that vital difference in children's life chances, setting them on a path to a healthy life

Prue Leith, Author & Chef



St Marys RVCA Primary School Barnard Castle





Stephenson Way Infant Academy Newton Aycliff



Ffaldau Primary School Bridgend



Holy Child Primary School Belfast



Endeavour Primary School Andover



Pear Tree Spring Primary School Stevenage



It has given the kitchen staff a chance to be creative, added some excitement to their daily routine. In particular to see the faces of the children light up with great passion when they see their work on display and look of delight at the displays made and most of all tried things they wouldn't normally.

Sharon, Cook in Charge, Shropshire

SCHOOLS VISITS Check out these short videos of our school visits



Cwmaber Infants School Caerphilly



Downs View Special School Woodingdean



Endeavour School Andover



Stephenson Way Academy County Durham

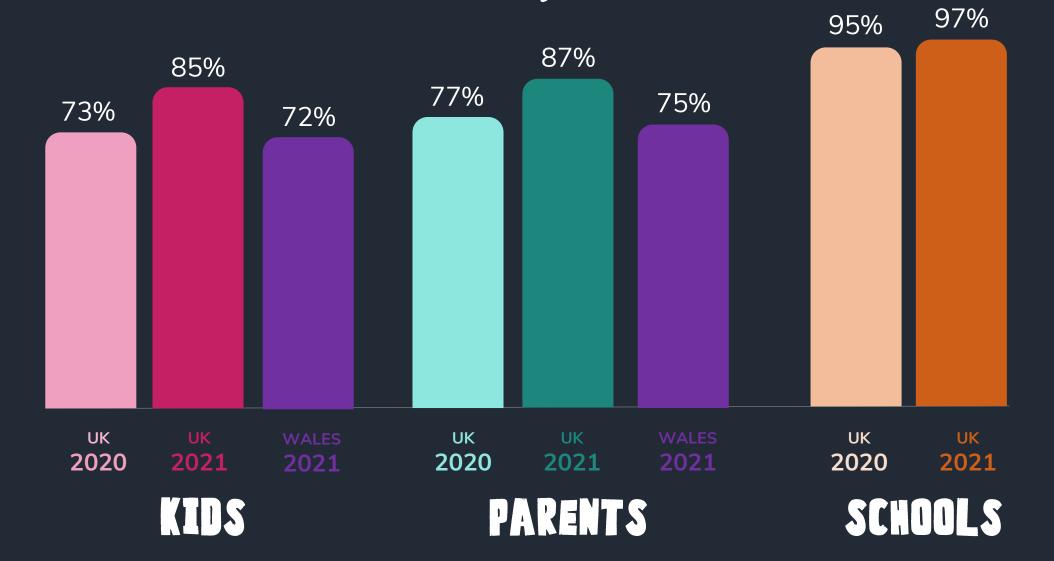


Peartree Spring School Stevenage

Click the images to play the videos

ENJOYMENT The children really enjoyed it (agree)

Family survey 2020 Family survey 2021 School survey 2020 School survey 2021



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ATTITUDES & CLAIMED BEHAVIOUR

In order to create a long-term and lasting shift in veg consumption we aim to slowly reshape the perception of vegetables. In our survey data, as well as an immediate step-up in claimed veg consumption, we are particularly keen to see perceptions of fun and enjoyment coupled with a desire to repeat the experience. We completed three surveys:

NATIONAL SURVEY

Survey of 955 parents and 1,045 children aged 6-18 across the UK. This measures the impact of the advertising and media campaign.

Survey conducted by YouGov®

SCHOOL SURVEY

Survey of 103 school senior leaders, teachers, caterers and local authority public health teams who participated in our schools' programme.



FAMILY SURVEY

Survey of 479 parents and children aged 4-11 who participated in our schools' programme. This measures the impact of the TV & media campaign and the school's programme working together. Includes a focus on 100 parents and children in Wales.



Llywodraeth Cymru Welsh Government Survey conducted by

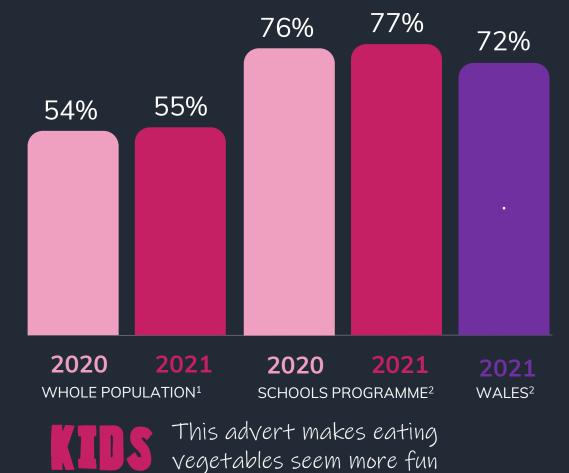
the smaller boat

FUN FUN FUN

¹You Gov children aged 6-11 2020 & 2021 ²Family survey 2020 & 2021 ³Childwise survey 2021

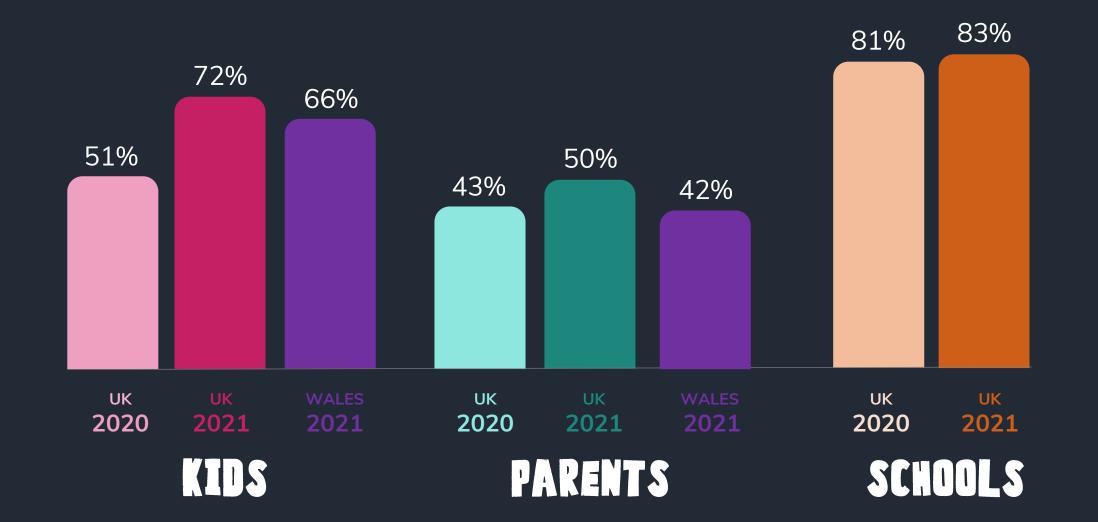
Fun is an essential motivator for primary school children





TALKABILITY Lots of people were talking about it (agree)

Family survey 2020 Family survey 2021 School survey 2020 School survey 2021



MORE VEGETABLES

I/my child/the children have eaten more vegetables as a result

School's Advertising programme Significantly greater 89% campaign alone. 85% triples efficacy appreciation by Scales to 1.2m of campaign parents children eating more vegetables⁴ 59% 59% 55% 50% 50% 33% 21% 18% 16% 13% 2020 2021 2020 2021 2021 2020 2021 2020 2021 2021 2020 2021 WHOLE POPULATION¹ WHOLE POPULATION¹ WALES² SCHOOLS PROGRAMME³ SCHOOLS PROGRAMME² WALES² SCHOOLS PROGRAMME²

KIDS

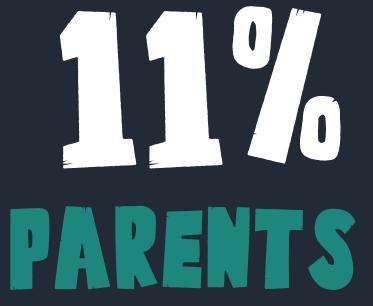
PARENTS



¹You Gov child aged 5-11 ²Family survey 2020 & 2021 ³School survey 2020 & 2021 ⁴ ONS Mid-Year Population Estimates June 2020.

SECONDARY AUDIENCES

I ate more vegetables as a result



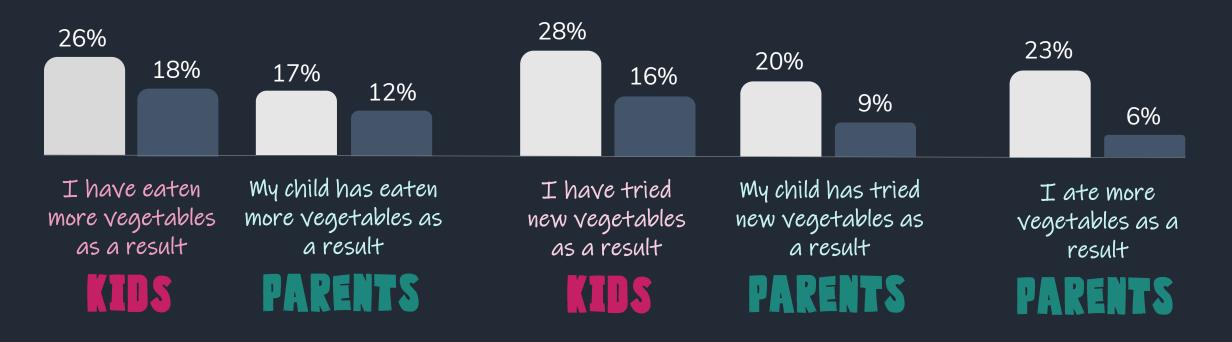
You Gov 2021 – all parents



You Gov 2021 – children aged 12+

HOUSEHOLD INCOME

Campaign is more effective in lower income households



Under £30K household income vs Over £30k household income

You Gov on behalf of Veg Power & ITV 2021

WELSH LANGUAGE

All resources were provided in dual language



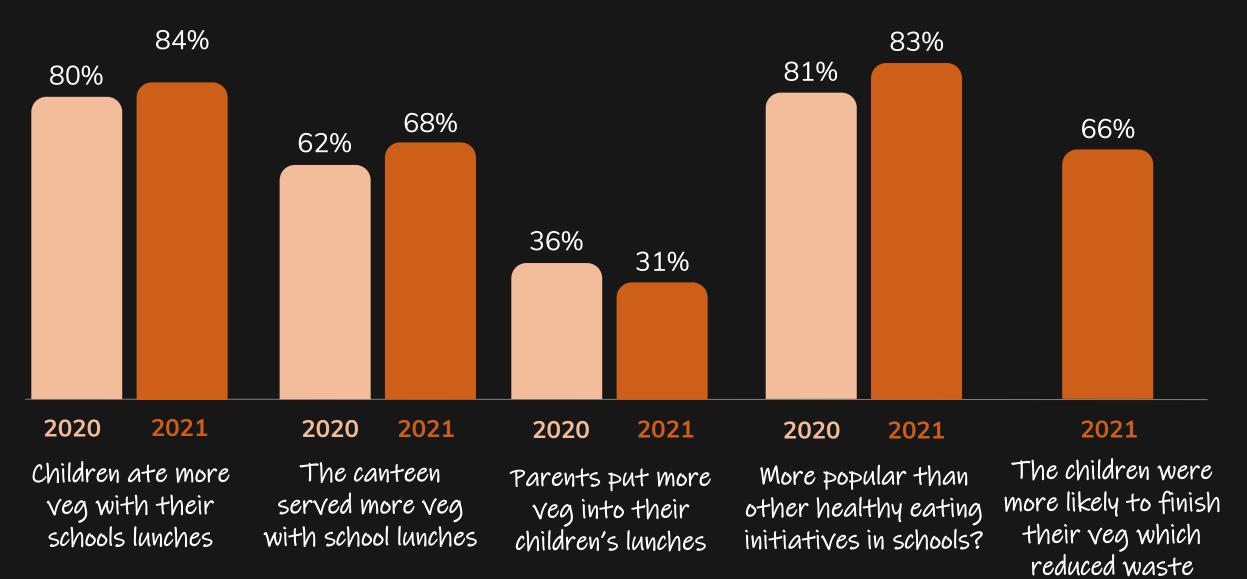


Did your child learn any new words in Welsh as a result of the Eat Them to Defeat Them

Parents - Wales

School survey 2020 & 2021

IMPACT IN SCHOOLS



SCHOOLS

Great resources; excellent ad - really made an impression on the children -hard hitting and persuasive.

Haf, Assistant Head, Wales

We're carrying the theme on after summer hols. We're going to do tastes of the rainbow and do different colour fruit and veg each week as a theme day.

Lisa, Cook Manager, Stevenage

It was amazing how children that would usually say they didn't like a certain type of veg would try different things and discover that they actually liked them. We also used the stickers to encourage packed lunches to bring some vegetables with their lunch.

Sharon, Senior lunchtime supervisor, Hampshire

Could not get better marketing and media for a campaign to encourage vegetable consumption. Resources are fantastic.

Judith, Regional Food in Schools Coordinator, Northern Ireland

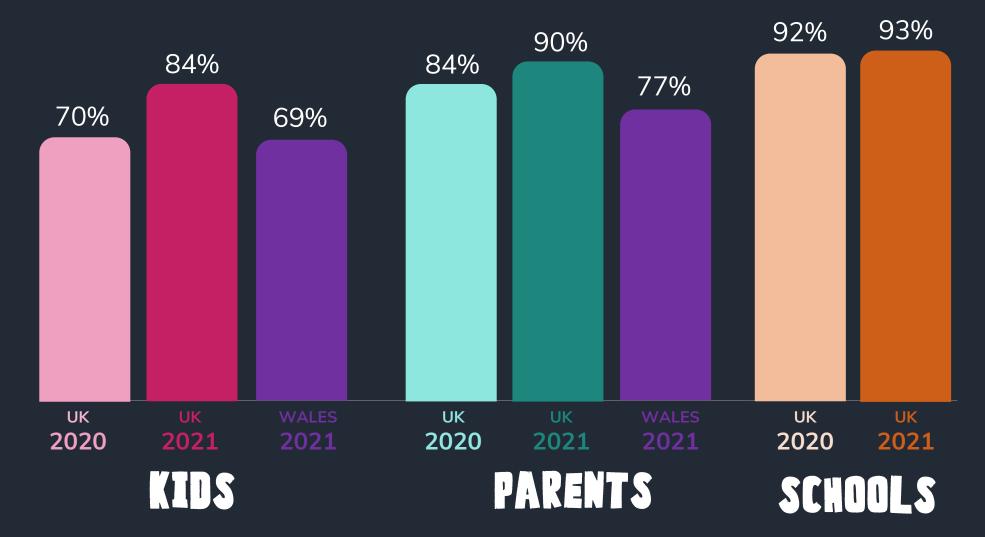
I even had to ask for more (stickers) as we used these to allocate points for houses. If you tried the veg - you got a stickerthen we would add up how many people had stickers. Then this total would be used to allocate house points.

Alison, Health and Well-being Coordinator, Scotland

We did a huge display showing all the vegetables in a fun colourful way. It was awesome! We based our decorations using the advert for inspiration. We also did huge tasting tables each week.

Gemma, Catering Manager, County Durham

NEXT TIME? Would you like to run it again next year?



Looking at doing more of this next year as children thoroughly enjoyed this, thank you. Please keep this initiative alive as it's been a fun campaign!

Hamidah, Assistant Headteacher, South London

> Family survey 2020 Family survey 2021 School survey 2020 School survey 2021

Every year we receive hundreds of messages from happy parents, this was our favourite for 2021:

Hi, just wanted to let you know that my 10 year old son, who has autism and really struggles to try new things is fully invested in the Eat them to Defeat them campaign. He has tried lots of new vegetables in his quest to defeat them and has discovered a new found love for peas, sweetcorn and peppers! He says he likes that the vegetables aren't the good guys like they are usually made out to be. I'm a happy Mum! Well done!



CONCLUSIONS

Once again, our evaluation shows that the *Eat Them to Defeat Them* advertising campaign alone has encouraged millions of kids across the UK to perceive vegetables as fun and to claim increased consumption.

Where the TV campaign is supported by the schools' programme, we see a significant lift on their attitudes and claimed behaviour.

The campaign is more effective with lower income families where vegetable consumption is most critical.

The challenge Advertising campaign Social media campaign Schools programme Evaluation Your schools What next?





Blaenau Gwent	
Blaenycwm Primary School	NP23 4BR
Ebbw Fawr Learning Community	NP23 6AN
Pen-Y-Cwm	NP23 6AN
All Saints R C School	NP23 6QF
Bridgend	
Archdeacon John Lewis C in W Primary School	CF31 2JS
Bryntirion Infant School	CF31 4DD
Cefn Glas Infant School	CF31 4PL
Ogmore Vale Primary School	CF32 7AJ
Ffaldau Primary	CF32 8HW
Ygg Calon Cymoedd	CF32 8TB
Bettws Primary School	CF32 8TB
Tondu Primary School	CF32 9BE
Afon-Y-Felin Primary School	CF33 4PA
Pil Primary School	CF33 6AB
Garth Primary School	CF34 OND
Cwmfelin Primary School	CF34 9LD
Ysgol Cynwyd Sant	CF34 9YE
Nottage Primary School	CF36 3ED
Porthcawl Primary	CF36 5EY
Heronsbridge Special School	CF31 3HT

Caerphilly	
Park Primary School	CF81 8PN
Greenhill Primary School	CF82 8EU
The Twyn School	CF83 1UT
Hendredenny Park Primary School	CF83 2BL
Hendre Junior School	CF83 2RP
St. James Primary School	CF83 3GT
Coed-Y-Brain	CF83 3LD
Cwmaber Junior School	CF83 4BH
Cwmaber Infant School	CF83 4FF
Graig-Y-Rhacca Primary & Nursery Community School	CF83 8WW
Trinant Primary School	NP11 3JN
Abercarn County Primary School	NP11 5LH
Ty Sign Primary School	NP11 6HJ
Penllwyn Primary School	NP12 2NT
Upper Rhymney Primary School	NP22 5EP
Phillipstown Primary School	NP24 6XE
Cardiff	
Kitchener Primary School	CF11 6HT
Riverbank School	CF5 5AQ

Carmarthenshire	
Ysgol Y Felin	SA14 8BE
Maes Y Morfa Primary School	SA15 2AP
Ysgol y Castell	SA17 4TR
Ysgol Brynaman	SA18 1AH
Ysgol Saron	SA18 3LH
Richmond Park School	SA31 1NB
Johnstown Primary School	SA31 3HS
Ysgol Llansteffan	SA33 5LN
Ceredigion	
Ysgol Gynradd Dyffryn Cledlyn	SA40 9SX
Ysgol Dyffryn Cledlyn	SA40 9YB
Ysgol Gynradd Aberteifi	SA43 1EH
T Llew Jones Priamry School	SA44 6EA
Bro Sion Cwilt Primary	SA44 6JZ
Ysgol Gymunedol Plascrug	SY23 1HL
Ysgol Llwyn-yr-Eos	SY23 1SH

Denbighshire	
Ysgol Bro Famau	CH7 5SP
Ysgol Llanfair Dyffryn Clwyd	LL15 2SD
Ysgol Plas Bron Dyffryn	LL16 3DR
Ysgol Esgob Morgan	LL17 OPT
Ysgol Y Castell	LL18 5AG
Ysgol Tir Morfa	LL182RN
Ysgol Bro Dyfrdwy	LL21 OLG

Flintshire	
Saltney Ferry	CH4 0BN
Broughton	CH4 0QQ
Golftyn CP	CH5 4XA
Ysgol Merllyn	CH6 6BB
St Davids	CH7 1LH
Bryn Gwalia	CH7 1SU
Nercwys	CH7 4EW
Ysgol Dewenfa	CH7 4RQ
Caerwys	CH7 5AQ
Gwernaffield	CH7 5DP
Ysgol Y Foel	CH7 5NW
Nannerch	CH7 5RD
Northop Owen Jones	CH7 6AU
Ysgol Rhos Helyg	CH7 6Pj
St Winefrides	CH8 7NJ
Ysgol Brynffordd	CH8 8AD
Lixwm	CH8 8NA
Ysgol Bro Carmel	CH8 8SJ
Whitford	CH8 9AN
Trelogan	CH8 9BN
Bryn Garth	CH8 9JA
Gwespyr Picton	CH8 9JQ
Ysgol Bryn Pennant	CH8 9NU
Trelawnyd	LL18 6DL
Ysgol Gronant	LL19 9UF

Gwynedd	
Ysgol Ffridd Y Llyn	LL23 7HE
Ysgol Penybryn Tywyn	LL36 9EF
Maenofferen School	LL41 3UL
Talsarnau Primary School	LL47 6TA
Ysgol Cefn Coch	LL48 6AE
Ysgol Borth-Y-Gest Primary School	LL49 9UF
Ysgol Llanystumdwy	LL52 OSP
Ysgol Bro Plenydd	LL53 6UP
Ysgol Gynradd Abererch	LL53 6YU
Ysgol Pentre Uchaf	LL53 8DZ
Ysgol Talysarn	LL54 6HR
Pennaeth Ysgol Bethel	LL55 1AX
Ysgol Pendalar	LL55 1DU
Ysgol Santes Helen	LL55 1PF
Ysgol Bontnewydd	LL55 2UF
Ysgol Gynradd Llanrug	LL55 4AL
Waunfawr Primary School	LL55 4LJ
Ysgol Hirael	LL57 1BA
Our Ladys RC School	LL57 2UT
Ysgol Pennal	SY20 9JT
Corris Primary School	SY20 9TQ

Isle of Anglesey	
Ysgol Gynradd Llandegfan	LL595UW
Ysgol Pencarnisiog	LL63 5RY
Lynsey Harper-Hughes	LL64 5XA
YSGOL CYBI	LL65 1NS
Ysgol Llanfawr	LL65 2DS
Ysgol Rhoscolyn	LL65 2DX
Merthyr Tydfil	
St Aloysius RC Primary	CF47 9PA
Pant Primary School	CF48 2AD
Ysgol-Y-Graig Primary School	CF48 2LR
Monmouthshire	
St. Marys RC Junior & Infant School	NP16 5JE
Kymin View Primary School	NP25 3ND
Trelleck School	NP25 4PA
Castle Park Primary	NP26 4HN
Archbishop Rowan Williams Church in Wales Primary School	NP26 5UL
Llanfoist Primary School	NP7 9LS

Powys	
Ysgol Trefonnen Church in Wales Community Primary School	LD1 5EP
Mount Street Junior School	LD3 7LU
Mount Street CP Infant & Nursery School	LD3 7NG
LLANGORSE CHURCH in WALES	LD3 7UB
LLanfaes C P School	LD3 8EB
Sennybridge CP School	LD3 8RS
Priory Church in Wales v a School	LD3 9EU
Cradoc Primary School	LD3 9LR
Llanbedr Church in Wales Primary School	NP8 1SR
Ysgol Gymraeg Dyffryn Y Glowyr	SA9 2PT
Ysgol Pennant	SY10 0PD
Ysgol Dyffryn Trannon	SY17 5PH
Ysgol Bro Hyddgen Primary Campus	SY20 8HE
Llanfair Caereinion Primary School	SY21 0SF
Leighton School	SY21 8HH
Carregoffa CP School	SY22 6PA
Llandysilio Church in Wales School	SY22 6RB
Arddleen CP School	SY22 6RT

Rhondda Cynon Taf	
Craig-Yr-Hesg Primary School	CF37 3BP
Hawthorn Primary	CF37 5AL
Heol-Y-Celyn Primary School	CF37 5DB
Porth County Community School	CF39 OBS
Tonyrefail Community School	CF39 8HG
Tref Y Rhyg Primary School	CF39 8PR
Ysgol Nantgwyn	CF40 1HQ
Ysgol Hen Felin	CF41 7SZ
Parc Primary	CF42 6LY
Penrhys Primary School	CF43 3PL
Darran Park Primary	CF43 4LE
Maerdy Primary School	CF43 4TW
Cwmbach C in W Primary School	CF44 0AT
Penywaun Primary School	CF44 9DR
Glenboi Community Primary	CF45 3DW
Perthcelyn Community Primary School	CF45 3RJ
Ynysboeth Primary School	CF45 4LJ
Llanharan Primary School	CF72 9PW

Swansea	
Plasmarl Primary School	SA6 8LH
Wrexham	
Ysgol Plas Coch	LL11 2BU
Wats Dyke Cp School	LL11 2TE
Ysgol Penrhyn	LL11 6SF
Ysgol Alexandra	LL12 7AZ
Eyton Primary	LL13 OYD
Ysgol Bodhyfryd	LL13 7DA
Pentre School	LL14 5AW

Thanks for all the invaluable advice and support:





Food Sense **Wales** Synnwyr Bwyd **Cymru**

Part of Cardiff & Vale Health Charity, RCN 1056544



WLGA • CLILC

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WHAT NEXT?





60 seconds to healthier lunchboxes

September 2021 January 2022



Tray Bakes

How to get an extra meal out of your favourite tray bakes

November 2021



Master the stir fry for Chinese New Year

February 2022





Year four is set to be the biggest yet (details TBC)

February 2022



Veg Power is an alliance united by a common goal - to get our kids eating more veg. Organisations and individuals all over the UK generously provide funding, free media, goods and services as well as thousands joining in online and in their schools and communities.

MORE ABOUT OUR CAMPAIGNS

HOW CAN YOU GET INVOLVED?

REGISTER FOR NEXT YEAR

CHECK OUT OUR AWARDS

MEET OUR SUPPORTERS

VEGPOWER.ORG.UK





Veg Power is only made possible by the generous support of our members





Dan Parker | Chief Executive Dan.Parker@VegPower.org.uk



